

Rachel J. Weinstein

Associate

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Practice Areas

- Intellectual Property
- Franchise
- Business and Corporate

Overview

Rachel is an associate in the firm's Corporate and Intellectual Property practice groups, where she focuses on franchise law and a broad range of corporate matters. She advises franchisors on all aspects of franchise system development, disclosure compliance, registration and renewals, and the legal considerations involved in managing and scaling franchise operations. Her work spans industries including food and beverage, retail and cannabis, with a focus on helping brands expand while navigating evolving regulatory complexity.

In addition to her franchise practice, Rachel counsels businesses on entity formation, corporate governance, commercial contracts, and early-stage financings. Before joining Donahue Fitzgerald, she was a securities and capital markets associate at a large international law firm, where she represented public and private companies in equity and debt offerings, including IPOs, SPACs, and venture financings.

Rachel is a strategic and solutions-oriented advisor who brings clarity, creativity and focus to every client engagement. She partners closely with clients to understand their goals, navigate risk, and develop effective legal strategies that support sustainable growth. From structuring franchise systems to ensure compliance and support scalable growth, to drafting and negotiating complex commercial agreements, Rachel delivers solutions-oriented counsel that aligns legal strategy with her clients' broader business objectives.

Rachel earned her J.D. from Georgetown University Law Center in 2023, where she studied as a Technology Law and Policy Scholar and served as an Associate Editor of the *Georgetown Law Technology Review*. She is admitted

to practice in California.

Professional & Community Affiliations

- Member, Forum on Franchising, American Bar Association
- Member, Business Law Section, American Bar Association

Bar Admissions

- California

Education

- **J.D.**, Georgetown University Law Center
- **B.A.**, Oberlin College

Recent Articles/News

- [CPPA Announces \\$1.35M Fine in Tractor Supply Case: What Every Business Should Learn](#)
- [Associate Rachel J. Weinstein Joins Donahue Fitzgerald](#)